# AWE, Opeyemi Comfort

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#### **OBJECTIVES**

A motivated, adaptable and responsible Accounting graduate seeking for job in your organisation to utilize the professional and technical skills developed through past work experience, having methodical, customer-focused approach to work and a strong drive to see things through a completion.

#### **WORK EXPERIENCE**

Famous New day college, Ipetu Ijesa, Osun State (2017) Class Teacher/Student Account Manager

- Regularly corresponded with parents and the institution on student's performance and general wellbeing.
- Worked closely with the management by preparing quarterly and monthly report on student's accout.
- Initiated a moderate class discussion.
- Weekly assessed students

# Synergy Consultancy Limited (2018)

Job Title: Office Receptionist

- Maintained safe and clean reception area by complying with procedures, rules and regulations
- Meeting and greeting clients in person or on the phone
- Answered and forwarded phone calls
- Contributed to team effort by accomplishing related results

# Smart Synede Limited, Oshogbo, Osun State(2019)

Job Title: Account Officer (Volunteer)

• Handled account payable and receivable

- Maintained records of business costs, such as labour and material
- Checked invoices for accuracies
- Contacted clients about invoices that are past due
- Handled general account queries

# Acres Bank Plc (Nov 2019- till date) Job Title: Direct Sales Agent

- Assisted management in identifying viable marketing
- Sold financial services to businesses and individuas.
- Documented and maintained all records of sales activities and provided updates as per requiremen.
- Met and exceeded monthly, weekly, monthly and yearly sales quotas
- Ensured optimal utilization of all sales tools and resources.
- Attended trade shows and other industry-related events.

#### **EDUCATION**

B.Sc. (Ed) Accounting (Second Class Upper Division)	2018
Ekiti State University, Ado Ekiti, Ekiti State	
West African Senior Secondary Certificate	2011
Sacred Heart Catholic Secondary School Ipetu -Ijesa, Osu	n State
First School Leaving Certificate	2005
Sacred Heart Catholic Nursery and Primary School, Ipetu	– ijesa,
Osun State	

# PROFESSIONAL QUALIFICATIOS (with dates)

Proficiency Certificate In Management (2019)

Nigeria Institute of Management (Chartered)

Associate Membership Certificate (2019)

Chartered Institute of Customer Relationship Management (CICRM)

## Chatered Post Graduate Diploma Certificate (2019)

Chartered Institute Of Customer Relationship Management (CICRM)

#### SKILLS

Proficient in the use of Microsoft word, PowerPoint and Excel Excellent networking skills Effective communication skills Exceptional customer service skills Sound consultative selling skills

### **HOBBIES**

- Learning of new skills
- Meeting people
- Research and development
- Travelling
- Teaching

## **REFEREES**

Mr Adewoye Babafemi Femadefs@gmail.com 08067239612

Mr Soyode Victor Oluwamuyiwa Soyedeolusolafunmi@gmail.com 07061962334

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