**NKWOCHA DANIEL N.**

 No 6 Cesdi drive off Abuloma road Port Harcourt, Rivers State.

 Email: danielnkwocha9@gmail.com Mobile: 09063243732 Sex: Male

**PERSONAL SUMMERY**

A motivated, result oriented driven individual looking for an opportunity to join a leading organization. Familiar with identification of prospects, attending clients meeting, and products demonstrations. Positive, energetic, focused and eager to further grow and develop existing business skills.

NKWOCHA DANIEL is currently looking to join a successfully company that invests in its people and provides in house training.

**SCHOOL ATTENDED WITH DATE**

National youth service corps 2014 - 2015

Federal university of technology Owerri 2008 - 2013

Nigerian Institute of Information Technology

(NIIT) 2010 - 2011

Dream maker college Ikeja, Lagos 2001-2007

Gab international primary school 1995-2000

**ACADEMIC QUALIFICATIONS**

B.TECH (Hons.) COMPUTER SCINCE 2013

Linux and oracle database administration 2011

**AREAS OF EXPERTISE**

Business development Brand awareness Business demonstration

Target driven Communication Negotiating

Problem solving

**WORK EXPERIENCE**

**PORT HARCOURT ELECTRICITY DITRIBUTION COMPANY**

INFORMATION TECHNOLOGY [IT] [2015 till date]

* Providing IT support to both customer and staff when necessary in PHED.
* Worked with the [AMR] AUTOMATED METER READING ANAIYSIS
* **Configuration and installation of modems and automated meters.**
* **Retrofitting of modems and automated meters**
* **Real time monitor of automated meters remote reading and reporting on automated meter data file analysis and update**

**DUTIES**

* Developing strong working relationships with prospective new customer.
* Creating new account for newly installed PPM.
* Activating of prepaid meter
* Providing IT support to the Gpay cashier
* Selling the company services via telephone, online and in the office.
* Providing IT support to both customer care in various branches across the four state and field workers in relate to PPM.

**EXPERIENCE AND COMPETNCIES**

* Able to identify and qualify potential new clients.
* Experience of and able to communicate effectively with customers and the general staff of the company.
* The ability to research potential corporate clients in detail.
* Conversant with Microsoft office applications.
* Can speak more than one language fluently.
* Meet and exceed new business targets.
* Experience of working to targets.

**PERSONAL ATTRIBUTES**

* Self-motivated and can act on own initiative.
* Can quickly learn in a complex industry.
* Excellent negotiation and problem solving skills.
* Flexible with working hours.
* Adaptable and have a positive attitude towards change.
* Motivated, persuasive and goal orientated.

**REFERENCES**

Mr. Nkwocha Friday

No. 6 Cesdi drive off Abuloma road port-Harcourt

08062449853

Mr. Godwin Poi

RSSDA Port Harcourt

No 15 Igbodo St

08023880730