

AKOMOLAFE, IBUKUN OLAYEMI.

Address: Owodu Area, Oluyole Extension, Ibadan, Oyo State.

E-mail: Hibeekay93@gmail.com

Phone: +2348132347811, +2348147797094

Professional Summary

Goal-Oriented and customer-friendly sales representative with 2+ years of experience with a track record of driving increased sales figures at Zartech Limited. Established relationships with key customers, and identifying new leads to maintain long-term, productive relationships to drive sales performance and customer satisfaction.

Professional Strengths

- ❖ Excellent Interpersonal Skills
- ❖ Time Management
- ❖ Effective Communication Skills
- ❖ Relationship Building
- ❖ Customers' Relationship Management

Work Experience

Sales Representative / Data Entry

Aug. 2020 – Date

Zartech Nigeria LTD. – Ibadan, Oyo State.

- ❖ Booking orders for customers and generating receipts
- ❖ Checkmating of all financial daily activities coordinated on the firm.
- ❖ Remit daily statement of account to the manager
- ❖ Carry out all other activities diligently as instructed by the Manager

Sales Representative Intern (NYSC)

Sep. 2019 – Jul. 2020

Zartech Nigeria LTD. – Ibadan, Oyo State.

- ❖ Booking orders for customers and generating receipts
- ❖ Remit daily statement of account to the manager
- ❖ Carry out all other activities diligently as instructed by the Manager

Farm Assistant (Industrial Training Attachment)

Jul. 2017 – Dec 2017

Afe Babalola University Farms (ABUAD Farms) – Ado-Ekiti.

- ❖ Responsible for daily operations on the farm
- ❖ Responsible for all outputs of feed mill sold out and used for the farm birds
- ❖ Assist in poultry work like picking eggs and feeding birds
- ❖ Feeding and taking care of catfish at the fish farm

Education

(B.Agric) Agricultural Economics, and Extension.

Jun. 2019

Ekiti State University, Ado-Ekiti, Ekiti State.

Senior Secondary Certification Exam

Oct. 2010

Deniz Secondary School, Alagbado, Lagos State.

Primary School Leaving Certificate

Jul. 2003

Mothers' Joy Nursery and Primary School, Sango Ota, Ogun State.

References

Dr. R.S Owoeye.

Department of Agricultural Economics and Extension (Ekiti State University, Ado Ekiti)

Contact: 08038662142

Email: Rufus.owoeye@eksu.edu.ng

Mr Afolabi Olutola Stephen.

Ministry of Agriculture, Ado Ekiti.

Contact: 08067432605

Email: olutolastephen@yahoo.com