Olisa F. Ikengah

Lifelong learner with marketable IT skill sets in Network Administration, Data Center Networking, Technical Sales and Relationship Management.

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EDUCATION

Bachelor's degree — Geology.
University of Benin, Edo State, (UNIBEN), Nigeria.
JANUARY 2007 - NOVEMBER 2012.

SOFT SKILLS

Effective communication, Time Management, Analytical and Problem solving, Team player, Practical fault resolution.

CERTIFICATIONS

Cisco Certified Network Associate (Routing and Switching) (CCNA®).

SKILLS, TOOLS, LANGUAGES and PROTOCOLS

Linux, Windows, Nmap, Wireshark, Splunk, PUTTY.

EXPERIENCE

Relationship Manager
Aquila Leasing Limited — (Fleet Management)
SEPTEMBER 2019 - PRESENT

- Worked with Corporate Service and Logistics departments to facilitate communication and deliver personalize solutions to clients.
- Used effective sales strategies to convince clients to accept proposals, resulting in an increase of more than [60] vehicles in new fleet.
- Communicated regularly with clients to understand needs, and evaluate current fleet use.
- Built and maintained relationship with new and existing clients (Huawei Technology & Union Bank Plc) while providing high level of expertise.
- Monitored issues carefully and reached out to clients to provide immediate resolution and maintain satisfaction.
- Operated in a self-directed environment with minimal input to solve problems and implement resolutions.

Technical Sales Support.
ICT Convergence, Lagos.
JANUARY 2018 -   NOVEMBER 2018

- Researched best option for Implementation of SDN in data center for microsegmentation.
- Meetings with Cisco technical sale manager for best approach to successful implementation (Design, Implementation, approach and troubleshooting).
- Boosted brand awareness, implemented promotional campaigns and employed sales tactics.
- Employed intermapper to build network diagram to gain visibility of devices.
- Developed and implemented sales strategy to increase revenue.
- Implemented marketing strategies and techniques, increasing sales and customer satisfaction.

Systems Analyst
Twining Ovaltine Nigeria — *(2016).*

- Developed Business plan and proposal.
- Created financial analysis of future business income projection.
- Organized health speech talks and presentation for awareness and benefits of fruit consumption.
- Initiated and Maintained online presence for digital marketing and awareness of the business.
- Facilitated setting up of mobile beverage stand at various events and gatherings.
- Experimented and developed new recipes of beverage blends.
- Purchased machines, equipment, utilities and various fruits.

SKILLS, TOOLS, LANGUAGES and PROTOCOLS

Cisco ACI, Cisco Tetration, Intermapper, Splunk, Slack, Linux, Windows, Cisco IOS, VMware Vsphere, TCP/IP,

SNMP, OSPF, EIGRP STP, PUTTY, Packet tracer.

PROJECTS, LEADERSHIP and VOLUNTEERING
Mater Dei Model College— *(2012)*.
- I volunteered and was responsible for tutoring and mentoring 60 students in two subject areas (Biology & Geography).
- Graded 3000 test scripts for the West African Examination Council.

Tezza Business Solutions — (*March* 2016*).*
- Trained new recruit in software testing in preparation for the Certification Exam.
- Created lesson notes and prepared sample exam questions which was integrated into the weekly lectures as Homework.
- Assessed of the homework and test.

INTERNSHIPS

System Administrator Intern
New Age Solutions & Technologies, Lagos.
MAY 2015 - MAY 2016------- **[1 YEAR]**

- Ensured smooth operation of all computer systems in the company by maintaining software updates, network configurations, Installation and configuration of CCTV cameras and Thin Clients.

Network/Desktop Support Intern
United Bank for Africa, Lagos
AUGUST 2014 - JANUARY 2015-------- **[6 MONTHS]**

- Developed and maintained company`s website alongside mobile application development.

Recruitment Advisor Intern
Glory Educational Services, Lagos
JULY 2012 - OCTOBER 2012-------- **[4 MONTHS]**

● Ensured minimum downtime of network system to smooth operation of all computer systems in the company.
● Installed of software's, repaired and upgraded (Desktop & Laptops) and ensured Periodic computer maintenance and antivirus update.