# iyowuna23@gmail.com

#### 234 (0) 8035356617

26 Dawari Street, Off Ada-George Road,

Rumuokuta., Port Harcourt, Nigeria

# **EDUCATION**

# **Bachelor Of Science In Business** Management

Iyowuna Belema

years' experience to a challenging role.

A highly skilled professional with cross functional background in Management, Finance, Customer Service and Sales. Ready to bring 3

Rivers State University

10/2015 - 07/2019

# **National Youth Service Corps** (NYSC)

04/2021 - 04/2022

## **WORK EXPERIENCE**

# Sales Representative BEDMATE FURNITURE NIGERIA

02/2020 - Present

Achievements/Tasks

- Successfully contributed to all company sales team product promotions.
- Increased customer base sales by 60% and gross profit by 30% within a year period.
- Provided profitable price quotes and established payment and credit terms to customers.
- Negotiated pricing with clients to fit customer's budget and generate maximum gross profit.
- Recognized by clients for excellent customer relationship and service delivery.

# Teacher/Tutor FEARGOD INTERNATIONAL SCHOOL

09/2019 - 01/2020 Portharcourt

Achievements/Tasks

- Responsible for tutoring students on core subjects at the Primary and junior school level.
- Responsible for Compiling and collating Results of Students.
- Established strong relationships to gain support and effectively achieve results.

# Manager/Sales Representstive

IceDu Supermarket

11/2018 - 01/2019

Achievements/Tasks

- Increased Customer Base by 30% with excellent customer service skills.
- Boosted sales and Increased revenue by 20% in 3 months.
- Managed book of all daily financial records.

# **SKILLS**

Customer Service

**Customer Relationship** 

Communication

**Empathy** 

Team Management

Financial Reporting

# **ORGANIZATIONS**

Independent National Electoral Commission (INEC) (01/2018 - 02/2018)

☐ Registered Voters for their Permanent Voters Card. ☐ Collated Voters' Data into established recorded file system.

## PERFECT PEN ACADEMY (09/2014 - 10/2015)

☐ Communicated effectively with multiple colleagues to plan meetings and prepare welcome packages for new parents. Organized Private tutorials on core subjects for Primary School students. 🛘 Established strong relationships to gain support and effectively achieve results.

#### DATE OF BIRTH

23rd March, 1997

#### STATE OF ORIGIN

Rivers State.

#### SEX

Female

#### MARITAL STATUS

Single

## **LANGUAGE**

English

ljaw

#### INTERESTS

Reading

Music

Socializing