**ONYEJEAKOR ANTHONIA OZIOMA**

No. 53 Afikpo Street, Mile 1 Diobu, Port-Harcourt, Rivers State.

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**Career Objectives:**

* To effectively impact in a standard organization, be versatile and up to date with modern trend thereby improving on my skill through hard work and being resilient with the objective of meeting and exceeding the organization goal.
* To provide proactive and dynamic managerial skills needed for corporate growth and development by enhancing profitability through customer satisfaction.

**PERSONAL DATA**

**Nationality:** Nigerian

**Place of Birth:**  Port Harcourt

**Sex:** Female

**Date of Birth**  1st October 1996

**Marital Status:** Single

**Local Govt. Area:**  Aguata

**State of Origin:**  Anambra state

**Religion:**  Christianity

**QUALIFICATION OBTAINED WITH DATES**

* **Higher Education Sociology and Anthropology (BSC)** 2017

Niger Delta University, Amasomma, Bayelsa State

* **Senior School Certificate Examination (SSCE)**  2011

King of Kings College, Port Harcourt, Rivers State

* First School Leaving Certificate 2004

**Four Seas Nursery and Primary School, Port Harcourt**

**work experience**

1. **EVIJET ICT SOLUTION (Partner with Globacom Nigeria**)

**DESIGNATION** (SME Field Sales Agent)

DATE June 2018 -2019

**RESPONSIBILITIES AND ACHIEVEMENTS**

* To Sell into SME (small medium enterprise) space
* Involve in sales of the Glo CUG (Closed User group) lines used by group of persons, organizations, Associations, churches,
* Sales on Glo New 4G LTE (Long Term Evolution) routers and MiFi for data use by Individuals and SME business companies.
* Identifying sales opportunities and formulate strategies on how best to achieve objective as a team.
* Introducing various types of solutions offered by the brand (GLOBACOM NIGERIA) to small and medium Scale Enterprises which includes Business class lines, Flexi, business starter lines and internet devices.
* Escalating customers issues and complains and monitoring them until a lasting

Solution is provided

* Generating business for existing customers and source for new ones
* Working diligently with my manager and making sure that the set target are met on all solution by the end of the month.
* Accessing customers need by enquiries and making recommendations from the various telecom services that will suit their purpose.
* Increasing client base
* Generating revenue for the organization in line with set target.

1. **DA PRINCE CLOTHING FASION BUTIQUE**

**DESIGNATION:** Sales Representative

DATE: Feb 2013 - Dec 2014

**RESPONSIBILITIES AND ACHIEVEMENTS**

* Prospecting for new customers on new arrivals
* Physical introduction of quality products and persuading customers to buy.
* Defending the brand and enlightening customers on available fashions.
* Ensuring sales are made on daily bases to enhance progress of the company product.

1. **SACRED HEART NURSERY/PRIMARY SCHOOL**

**DESIGNATION:** Class Teacher

DATE: Jan 2012 – Jan 2013

**RESPONSIBILITIES AND ACHIEVEMENTS**

* Teaching pupils on verbal and quantitative subjects
* Guiding pupils on home work assignment
* Grading of pupil’s assignments, test and examination on each term
* Held interactive sessions with pupils on career paths

1. **UNITED BANK FOR AFRICA. (UBA)**

**DESIGNATION**: Direct sales Executive. ( dse).

DATE: 2019-2021

**Responsibilities and achievements.**

* Account opening and deposit mobilizations of accounts.
* Operations on commercial accounts, joint accounts, bumper accounts etc.
* Effective communications, and making sure customers needs are satisfied.
* Bringing good business to the bank, and maintaining good relationship with the customers.

1. **DIGITAL MARKETING.**

**PROFESSIONAL MEMBERSHIP**

* MS Office tools (Word, Excel and PowerPoint)

**MY STRENGHT**

* Confident and Articulate
* Computer literate
* Goal oriented
* Excellent listener
* Good communication skill
* Persistence
* Dedicated to work
* Self-motivated and positive drive to work.

**HOBBIES** Reading, Music, adventure and cooking